

## **Traxis Financial Group® Selects Software Solutions Rapport® and ProFinia® From International Decision Systems**

MINNEAPOLIS, Minn., November 5, 2007--International Decision Systems, Inc. announced that Traxis Financial Group has selected *Rapport* and *ProFinia*, the leading asset management solutions for equipment leasing and finance companies.

The Traxis Financial Group provides financial services to a variety of operating companies, including manufacturers of school buses, transit buses and other transportation related equipment. Its unique financing structures allow for its operating businesses and their customers to recognize substantial benefits relating to cash, inventory and working capital management. TFG's core focus is to enhance unit sales and optimize production schedules for their operating businesses while offering and delivering innovative, low cost financial solutions to their customers.

Ken Kaminsky, president of Traxis Financial Group, Blue Bird Financial Services (BBFS), and NABI Financial Services (NABIFS) views the selection of *International Decision Systems* as the solution provider as a significant strategic advantage for both Traxis and its customers. "Our priorities were simple. We needed ease of use, and a product focused on comprehensive and efficient workflow management from origination to funding to servicing/administration," said Kaminsky.

"We know that the decision to move ahead with *Rapport* and *ProFinia* will streamline our business processes. We plan to leverage the functionality of the software to enhance our existing credit process, expedite our deal flow and maximize our efficiency through standardization and quicker turnaround." said Kaminsky. "We continue to be impressed by the breadth and flexibility of the platform. We are optimistic that it can serve as a fully integrated solution that is scalable to meet our business needs as we grow as a business while it services multiple product lines across multiple market segments."

Ron Dolan, *International Decision Systems'* Global Vice President of Sales, Marketing & Product Marketing stated, "The relationship that we have formed with Traxis is very strategic and is indicative of the strength of our vertical solutions and our commitment to our partners in the asset finance industry. The ability to dynamically configure an ever-changing business environment through the use of *Rapport* and *ProFinia* allows Traxis the ability to deliver market leading solutions to municipal and private Traxis customers."

### **About Traxis Financial Group (TFG):**

Traxis Financial Group provides a suite of financial products and services to a variety of operating companies, including manufacturers of school and transit buses and other equipment manufacturers. TFG's unique products and services offering provide the various operating businesses with effective tools to successfully navigate the working capital and cash flow challenges of today's environment. For more information on Traxis Financial Group, contact our media relations group at 203 562 0200.

[www.traxisfinancialgroup.com](http://www.traxisfinancialgroup.com)

**About Blue Bird Financial Services (BBFS):**

As a member of the Traxis Financial Group, Blue Bird Financial Services provides many flexible, customer centric financial products and services to help Blue Bird Corporation school bus dealers and their customers meet and exceed their corporate goals and objectives. Services include flexible OEM inventory and lease financing which integrate seamlessly with the existing Blue Bird school bus delivery process, providing dealers and customers with a mechanism to be responsive to market needs. These offerings enhance dealer and customer benefits through reward-based usage programs, and leverage the combined strengths of the Blue Bird Corporation school bus dealer network. For information on Blue Bird Financial Services contact our media relations group at 203 562 0200.

[www.BlueBirdFinancialServices.com](http://www.BlueBirdFinancialServices.com)

**About North American Bus Incorporated Financial Services (NABIFS):**

As a member of the Traxis Financial Group, North American Bus Financial Services provides financial products and strategic solutions to aid Transit and Commercial customers with successfully managing the challenges of today's environment. Services include flexible lease and lease purchase financing, providing Transit Authorities with a mechanism to be responsive to market needs. In many cases these unique offerings maximize working capital and optimize cash flows through Federal and State subsidy programs. For information on NABI Financial Services contact our media relations group at 203 562 0200.

[www.NABIFinancialServices.com](http://www.NABIFinancialServices.com)

**About International Decision Systems, Inc.**

International Decision Systems is the global leader in developing equipment finance portfolio management software and services. Headquartered in Minneapolis, Minnesota, International Decision Systems also has offices in London, Sydney, Singapore and Bangalore. International Decision Systems offers the largest and most experienced global consulting, implementation, and technical support teams in the equipment financing industry. For additional information about International Decision Systems, visit [www.idsgroup.com](http://www.idsgroup.com), or call 1 866 465 9393 to reach global headquarters.

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